



MEDICAL PROCUREMENT OF UKRAINE: digital transformation in the supply chain



medzakupivli.com

Procurement and medical supply

We procure medicines, medical devices and equipment for the state budget funds which are delivered to the hospitals for free.

Main areas of activity

Medical Procurement of Ukraine serves as a national agency for establishing and maintaining an efficient and competitive system for medical procurement while ensuring the cost-effective utilization of taxpayers' funds.

Digital transformation

We develop IT solutions and transform business processes in the procurement and healthcare sphere in Ukraine in cooperation with our partners.

DIRECTIONS ACTIVITY

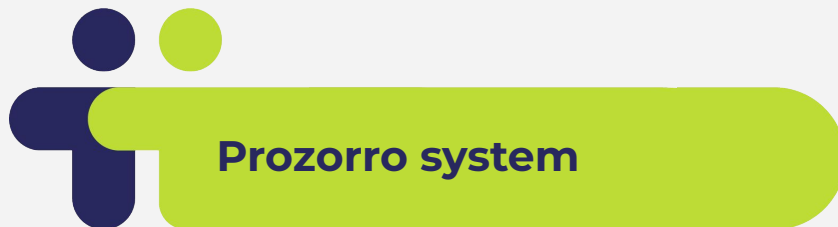


- **procure** medical and humanitarian products within the United24 presidential initiative
- **procure** medicine and equipment according to the centralized guidelines of the Ministry of Health of Ukraine
- **administer** Prozorro Market medical catalogs
- **developing a solution** for the state and citizens, which provide transparency at all stages of the medical supply process
- as a centralized purchasing agency, we **provide purchasing services** to other customers

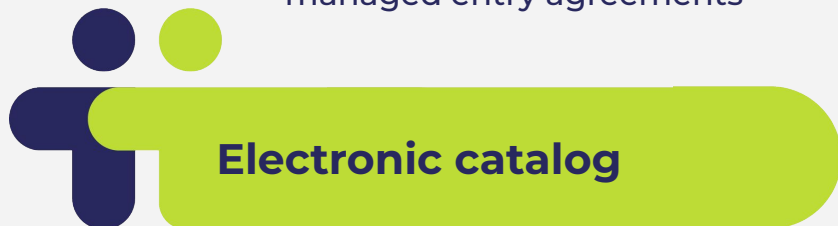


PURCHASING PROCESS:

How does it work?



- **Competitive Procedures:**
 - two-stage procurement RFP+Bidding
 - open framework
- **Direct:**
 - direct agreement
 - managed entry agreements



- **Prozorro market**



CONSEQUENCES AND SOLUTIONS:

**the impact of war and ways to
address the problems**

Addressing challenges at the start of the **war**



Incomprehensible "rules of the game" and frequent changes in **legislation**

Lack of an efficient and **flexible system** that would allow competitive and transparent procurement

Infrastructure problems with access to electricity



Photo: Kharkiv Regional State Administration

Photo:
National Police

Outcomes achieved and how does the process unfold

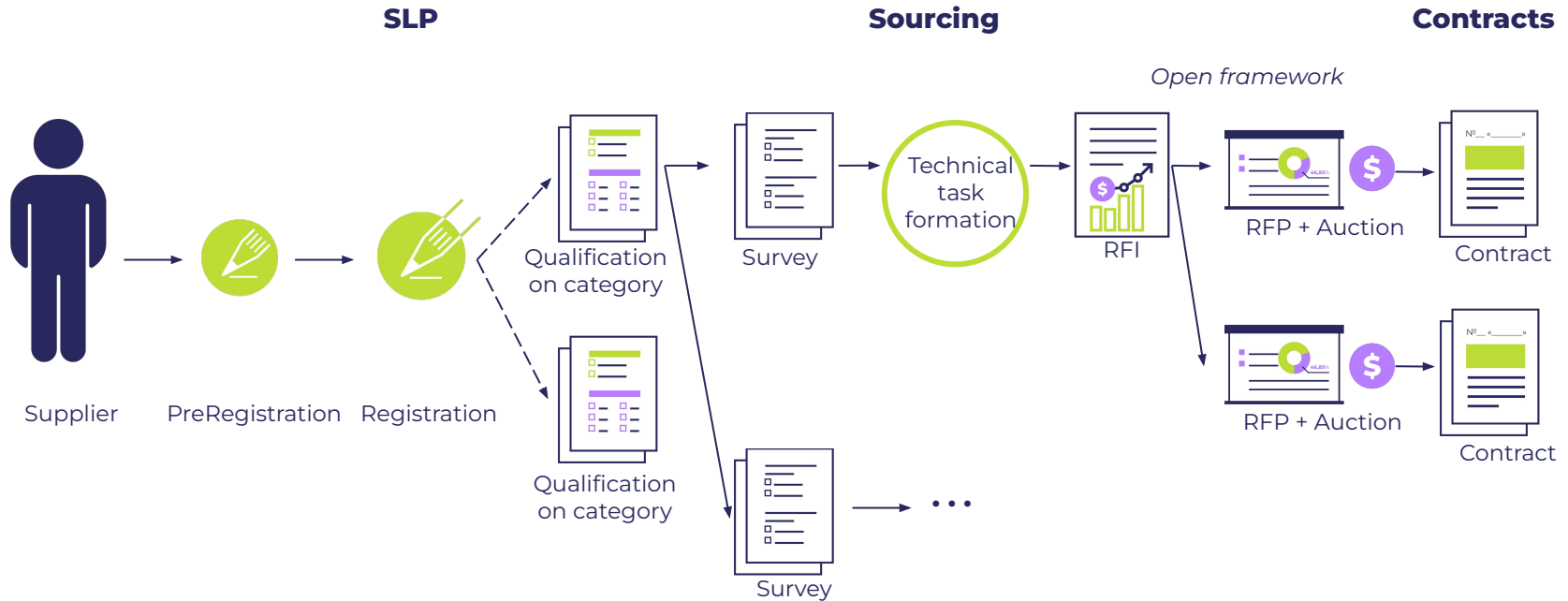
Advocating for **procurement and digital best practices** in the public procurement sphere of Ukraine

MPU strictly adhere to a **zero-tolerance policy towards corruption**

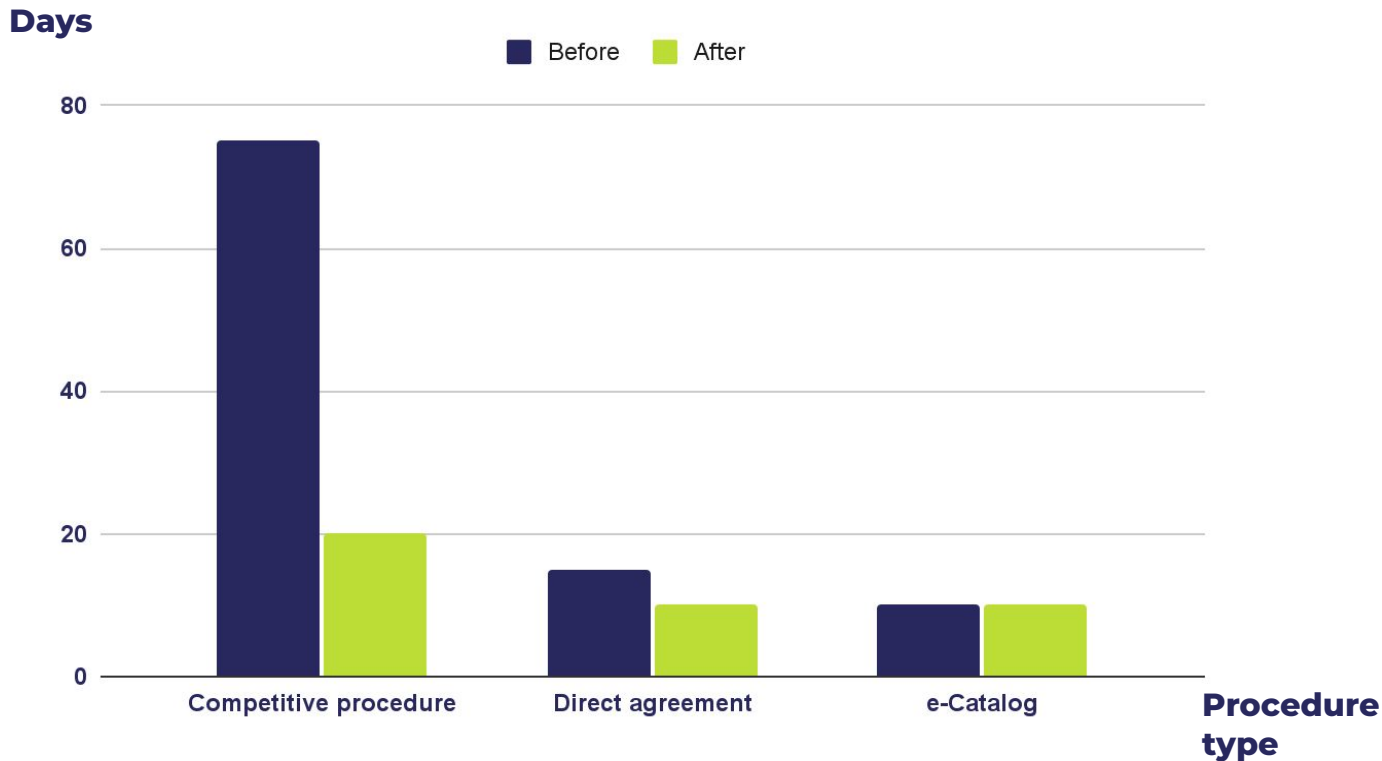


Successfully implemented digital solutions for end to end purchasing processes

How we built the end-to-end procurement process



Comparison of estimated duration and key features of procurement Before and After a full-scale invasion





DIGITAL TRANSFORMATION:

**How MPU revolutionize
medical supply in Ukraine?**

Overcoming Key Challenges: Strategies for Success



Over regulation in procurement legislation



Digital transformation resistance to change



Limited anti-crisis solutions



Current progress

Procurement transformation

Successfully implementing SAP Ariba for end to end digital purchasing processes

Sharing experience

Supporting the adoption of the best procurement and digital practices in Ukraine's public procurement sector

Goals Guiding MPU's Roadmap

Nº1

Enhancing **patient access** to government funded medicines through innovative tools

Nº2

Expanding **international partnerships** to enhance availability of medical products and market competition

Nº3

Implementing **ERP** for streamlined operations and **supply chain** efficiency

War is a horrific experience, at the same time, the most influential and potent catalyst for change, forcing us to summon strength and resilience



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